

November 10, 2013


Homestead Mortgage
439 Columbia Rd.
Hanover Ma, 02339

Dear Richard,

Now that we have finalized our reverse mortgage transaction I wanted to send you our special thanks! As you know Rich, we did our due diligence! Louise and I spoke to 5 different lenders and consultants even meeting with one of them in our home before having the pleasure of meeting you. After you left our home that day it was an easy decision for us to make in rewarding you and Homestead Mortgage with our business but it was not just that. It was our future; the reverse mortgage will allow us to stay in in our home that I built over 50 years ago!

I was skeptical of the program, I thought like many others that I spoke with at the club that I would lose my house or in retirement unwillingly be forced to sell my home. You took the time and did exactly what you said you would do and that was treating us like family. From the bottom of our hearts we thank you again for your patience, your knowledge and your professionalism.

Warm regards,



David Hoard