

## **EDMOND L. ANGELLI**

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Allied Home Mortgage  
100 Ledgewood Place  
Rockland, MA 02370

Dear David:

I wanted to take the time to sincerely thank you for the way you handled and facilitated my recent Reverse Mortgage. From the time we made first contact, you handled my questions and my apprehensions honestly, directly and thoroughly. This made me feel comfortable enough to obtain more information on exactly how a Reverse Mortgage worked and if it was the right way for me to go financially.

As with many people, my understanding of a Reverse Mortgage was what I had heard from friends and family who really did not have the knowledge, expertise or facts to explain it properly or accurately. At our first meeting, I realized that everything I had heard and thought about a Reverse Mortgage was inaccurate. You took all the time I needed to thoroughly understand everything and how it related to my personal financial situation. It was a lot of information, but you made sure I understood everything. Shortly after that meeting and literally hundreds of questions later, I decided to initiate the process.

All during the Reverse Mortgage process you were there for me every step of the way. You had a deep understanding of what I was going through emotionally and how important this decision was to me. You returned every phone call promptly and kept answering new questions for me. You were even at the closing to support me and do some translating. Your support staff was amazing; my sincere thank you to your assistant, Elaine who was on top of the entire process.

In closing I would like to say, if anybody is entertaining the thought of learning exactly how a Reverse Mortgage works and if it right for them, they could not choose a better team than David Tourtillott and Allied Mortgage. It certainly was the right decision for me. It's made my life so much more manageable and enjoyable.

Sincerely,  
Ed Angelli